| Name of the Company | : UNITED BREWERIES LIMITED |
|--------------------------------------|----------------------------|
| Scrip Code | : 532478 |
| Name of the Scrip, Class of Security | : Equity |
| Quarter ended | : 31ST DECEMBER 2013 |

SHAREHOLDING PATTERN IN COMPLIANCE WITH CLAUSE 35 OF THE LISTING AGREEMENT AS ON 31ST DECEMBER 2013

1(a) Statement showing Shareholding Pattern

| Partly paid-up shares :- | No of partly paid- up shares | As a % of total no. of partly paid-up shares | As a % of total no. of shares of the Company |
|---|---------------------------------|---|---|
| Held by promoter/promoter group | NIL | NA | NA |
| Held by Public | NIL | NA | NA |
| Total | NIL | NA | NA |
| Outstanding convertible securities :- | No of outstanding securities | As a % of total no. of outstanding convertible securities | As a % of total no. of shares of the company, assuming full conversion of the convertible securities |
| Held by promoter/promoter group | NIL | NA | NA |
| Held by Public | NIL | NA | NA |
| Total | NIL | NA | NA |
| Warrants : - | No of warrants | As a % of total no. of warrants | As a % of total no. of shares of the Company, assuming full conversion of warrants |
| Held by promoter/promoter group | NIL | NA | NA |
| Held by Public | NIL | NA | NA |
| Total | NIL | NA | NA |
| Total paid-up capital of the company, assuming full conversion of warrants and convertible securities | 26,44,05,149 | NA | 100.00 |

SHAREHOLDING PATTERN IN COMPLIANCE WITH CLAUSE 35 OF THE LISTING AGREEMENT AS ON 31ST DECEMBER 2013

| Category Code | Category of shareholder | Total Number of shareholders | Total number of shares | Number of shares held in dematerialized form | Total shareholding of total numb | | | dged or otherwise cumbered | | | | | | | | | | |
|------------------|--|------------------------------------|----------------------------|---|----------------------------------|----------------------------|------------------|-------------------------------|---|--|--|---|---|---|--|--|--|--|
| | | | | TOTH | As a percentage of (A+B)1 | As a percentage of (A+B+C) | Number of shares | As a percentage | | | | | | | | | | |
| (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | (IX=(VIII)/(IV)*100 | | | | | | | | | | |
| (A) | Shareholding of Promoter and | | | | | | | | | | | | | | | | | |
| | Promoter Group[2] | | | | | | | | | | | | | | | | | |
| (1) | Indian | | | | | | | | | | | | | | | | | |
| (a) | *Individuals/ Hindu Undivided Family | 4 | 2,13,53,620 | 21353620 | 8.08 | 8.08 | 2,09,50,954 | 98.11 | | | | | | | | | | |
| (b) | Central Government/ State Government(s) | - | - | - | - | - | - | - | | | | | | | | | | |
| (c) | Bodies Corporate | 9 | 7,35,83,310 | 73583310 | 27.83 | 27.83 | 39938732 | 54.28 | | | | | | | | | | |
| (d) | Financial Institutions/ Banks | - | - | - | - | • | ı | - | | | | | | | | | | |
| (e) | Any Other (specify) | - | - | - | - | - | - | - | | | | | | | | | | |
| | Sub-Total (A)(1) | 13 | 94936930 | 94936930 | 35.91 | 35.91 | 60889686 | 64.14 | | | | | | | | | | |
| (2) | Foreign | | | | | | | | | | | | | | | | | |
| (a) | Individuals (Non-Resident | - | - | - | - | - | - | - | | | | | | | | | | |
| | Individuals/ Foreign Individuals) | | | | | | | | | | | | | | | | | |
| (b) | Bodies Corporate | 4 | 10,28,97,740 | 10,28,97,740 | 38.92 | 38.92 | 0 | | | | | | | | | | | |
| (c) | Institutions | - | - | - | - | - | - | - | | | | | | | | | | |
| (d) | Qualified Foreign Investor | - | - | - | - | - | - | - | | | | | | | | | | |
| (e) | Any Other (specify) | - | - | - | - | - | - | - | | | | | | | | | | |
| | Sub-Total (A)(2) | 4 | 102897740 | | | 38.92 | - | - | | | | | | | | | | |
| | Total Shareholding of Promoter | 17 | 19,78,34,670 | 19,78,34,670 | 74.82 | 74.82 | 6,08,89,686 | 30.78 | | | | | | | | | | |
| | and Promoter Group | | | | | | | | | | | | | | | | | |
| (D) | (A)= (A)(1)+(A)(2) | | | | | | | | | | | | | | | | | |
| (B) | Public shareholding[3] | | | | | | | | | | | | | | | | | |
| (1) | Institutions | 00 | 7.05.000 | 7.50.000 | 0.00 | 0.00 | | | | | | | | | | | | |
| (a) | Mutual Funds/ UTI | 23 | 7,65,393 | 7,58,603 | | 0.29 | | | | | | | | | | | | |
| (b) | Financial Institutions/ Banks | 10 | 37,309 | 33,349 | 0.01 | 0.01 | | | | | | | | | | | | |
| (c) | Central Government/ State Government(s) | 1 | 660 | - | 0.00 | 0.00 | | | | | | | | | | | | |
| (d) | Venture Capital Funds | - | | - | - | - | | | | | | | | | | | | |
| (u) (e) | Insurance Companies | - | | | - | - | Ì | | ł | | | | | | | | | |
| (e) (f) | Foreign Institutional Investors | 215 | 5,01,91,386 | 5,01,91,386 | | 18.98 | | | | | | | | | | | | |
| (g) | Foreign Venture Capital Investors | 213 | 5,01,91,360 | 5,01,91,360 | 10.90 | - | | | | | | | | | | | | |
| (g) (h) | Qualified Foreign Investor | 1 | 750 | 750 | 0.00 | 0.00 | | | | | | | | | | | | |
| (i) | Any Other (specify) | _ ' | 750 | 750 | 0.00 | - | ł | ł | | | | ł | 1 | 1 | | | | |
| (1) | Sub-Total (B)(1) | 250 | 5,09,95,498 | 5,09,84,088 | 19.29 | 19.29 | 4 | Ш Ш | | | | | | | | | | |
| (2) | Non-institutions | 250 | 3,09,93,496 | 5,09,04,000 | 19.29 | 19.29 | B | <u> </u> | | | | | | | | | | |
| (2) | Bodies Corporate | 628 | 53,21,181 | 52,97,965 | 2.01 | 2.01 | <u>\delta</u> | | | | | | | | | | | |
| (a) (b) | Individuals - | 020 | 33,21,101 | 32,91,903 | 2.01 | 2.01 | - | 7 | | | | | | | | | | |
| (b) | Individual shareholders holding nominal share capital up to Rs. 1 lakh. | 35,732 | 93,10,101 | 65,90,430 | 3.52 | 3.52 | NOT APPLICABLE | NOT APPLICABLE | | | | | | | | | | |
| | Individual shareholders holding nominal share capital in excess of Rs. 1 lakh. | | - | - | - | - | | | | | | | | | | | | |
| | Qualified Foreign Investor | - | - | - | - | - | | 1 | | | | | | | | | | |
| (d) | Any Other (specify) | | | | | | | 1 | | | | | | | | | | |
| | Trust | 5 | 255461 | 255461 | 0.10 | 0.10 | | 1 | | | | | | | | | | |
| | NRI | 914 | 493666 | 289664 | | 0.19 | | 1 | | | | | | | | | | |
| | Clearing Member | 428 | 192692 | | | 0.07 | | 1 | | | | | | | | | | |
| | Overseas Corporate Bodies | 27 700 | 1880 | | 0.00 | 0.00 | | 1 | | | | | | | | | | |
| | Sub-Total (B)(2) Total Public Shareholding | 37,709 37,959 | 1,55,74,981 6,65,70,479 | 1,26,26,212 6,36,10,300 | | 5.89 25.18 | | 1 | | | | | | | | | | |
| | (B)= (B)(1)+(B)(2) | 31,939 | 0,05,70,479 | 0,30,10,300 | 25.18 | 25.18 | | 1 | | | | | | | | | | |
| | TOTAL (A)+(B) | 37,976 | 26,44,05,149 | 26,14,44,970 | 100.00 | 100.00 | 6,08,89,686 | 23.03 | | | | | | | | | | |
| (C) | Shares held by Custodians and | | 20,44,00,149 | 20,14,44,970 | 100.00 | 100.00 | 0,00,00,000 | 23.03 | | | | | | | | | | |
| (3) | against which Depository Receipts have been issued | | | | | | | | | | | | | | | | | |
| 1 | Promoter and Promoter Group | - | - | - | - | - | - | - | | | | | | | | | | |
| 2 | Public | - | - | - | - | | 1 | - | | | | | | | | | | |
| | Sub-Total (C-1)+(C-2) | 0 | 0 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | | | | | | | | | | |
| | GRAND TOTAL (A)+(B)+(C) | 37,976 | 26,44,05,149 | 26,14,44,970 | 100.00 | 100.00 | 6,08,89,686 | 23.03 | | | | | | | | | | |

^{*} Held by Dr. Vijay Mallya, Non Resident Indian, (held Singly/jontly)

SHAREHOLDING PATTERN IN COMPLIANCE WITH CLAUSE 35 OF THE LISTING AGREEMENT AS ON 31ST DECEMBER 2013

(I) (b) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group"

| Sr. No. | Name of the shareholder | ame of the shareholder Details of Shares held | | | Encumbered shares (*) | | | s of Shares held Encumbered shares (*) Details of warra | | | warrants | Details of o | | Total shares (including underlying shares assuming full |
|------------|--|---|--------------------------------------|-------------|-----------------------|--|-------------------------------|---|--|--|--|--------------|--|---|
| | | No, of Shares held | As a % of grand total (A)+(B)+(C) | No. | As a percentage | As a % of grand total (A)+(B)+(C) of sub-clause (I)(a) | Number of warrants held | As a % total number of warrants of the same class | Number of convertible securities held | As a % total number of convertible securities of the same class | conversion of warrants and convertible securities) as a % of diluted share capital | | | |
| (I) | (II) | (III) | (IV) | (V) | (VI)=(V)/(III)*100 | (VII) | (VIII) | (IX) | (X) | (XI) | (XII) | | | |
| 1. | DR. VIJAY MALLYA | 1,49,333 | 0.06 | 0 | 0.00 | 0.00 | | - | - | - | - | | | |
| 2. | DR. VIJAY MALLYA & SIDHARTHA V MALLYA | 1,04,64,288 | 3.96 | 1,04,64,288 | 100.00 | 3.96 | - | - | - | - | - | | | |
| 3. | DR. VIJAY MALLYA & RITU MALLYA | 2,53,333 | 0.10 | 0 | 0.00 | 0.00 | | - | - | - | - | | | |
| 4. | DR. VIJAY MALLYA | 1,04,86,666 | 3.97 | 1,04,86,666 | 100.00 | 3.97 | - | - | - | - | - | | | |
| 5. | KAMSCO INDUSTRIES PRIVATE LIMITED | 62,28,636 | 2.36 | 26,71,970 | 42.90 | 1.01 | - | - | - | - | - | | | |
| 6. | The Gem Investment and Trading Company pvt ltd | 43,15,132 | 1.63 | 0 | 0.00 | 0.00 | - | - | - | - | - | | | |
| 7. | MALLYA PRIVATE LIMITED | 97,86,666 | 3.70 | 0 | 0.00 | 0.00 | - | · | - | - | i | | | |
| 8. | MCDOWELL HOLDINGS LIMITED | 1,07,07,344 | 4.05 | 95,18,620 | | 3.60 | - | • | - | - | - | | | |
| 9. | UNITED BREWERIES (HOLDINGS) LIMITED | 3,02,95,911 | 11.46 | 1,92,47,522 | 63.53 | 7.28 | - | - | - | - | - | | | |
| 10. | PHARMA TRADING COMPANY PRIVATE LTD | 15,14,366 | 0.57 | 620 | 0.04 | 0.00 | - | - | - | - | - | | | |
| 11. | VITTAL INVESTMENTS PRIVATE LIMITED | 3,75,955 | 0.14 | 0 | 0.00 | 0.00 | - | - | - | - | - | | | |
| 12. | DEVI INVESTMENTS PRIVATE LIMITED | 18,59,300 | 0.70 | 0 | 0.00 | 0.00 | - | - | - | - | - | | | |
| 13. | UNITED SPIRITS LIMITED | 85,00,000 | 3.21 | 85,00,000 | 100.00 | 3.21 | - | - | - | - | | | | |
| 14. | SCOTTISH AND NEWCASTLE INDIA LIMITED | 8,99,94,960 | 34.04 | 0 | 0.00 | 0.00 | | | | | | | | |
| 15. | HEINEKEN UK LIMITED | 84,89,270 | 3.21 | 0 | 0.00 | 0.00 | - | | - | - | - | | | |
| 16. | HEINEKEN INTERNATIONAL B.V. | 39,85,770 | 1.51 | 0 | 0.00 | 0.00 | - | - | - | - | - | | | |
| 17. | UB OVERSEAS LIMITED | 4,27,740 | 0.16 | 0 | 0.00 | 0.00 | - | - | - | - | - | | | |
| | Total | 19,78,34,670 | 74.82 | 6,08,89,686 | 30.78 | 23.03 | - | - | - | - | - | | | |

SHAREHOLDING PATTERN IN COMPLIANCE WITH CLAUSE 35 OF THE LISTING AGREEMENT AS ON 31ST DECEMBER 2013

(I)(c) (i) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Public" and holding more than 1% of the total number of shares

| Sr. No. | Name of the shareholder | Number of shares held | Shares as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} | Details of warrants | | | convertible urities | Total shares (including underlying shares assuming full conversion of |
|---------|---|-----------------------|--|-------------------------|---|---|---|---|
| | | | | Number of warrants held | | | % w.e.t total number of convertible securities of the same class | warrants and convertible securities) as a % of diluted share capital |
| | FOREIGN INSTITUTIONAL INVESTORS | | | - | - | - | - | - |
| 1. | ARISAIG PARTNERS (ASIA) PTE LTD. A/C ARISAIG INDIA FU | 8771011 | 3.32 | - | - | - | - | - |
| 2. | NEW WORLD FUND INC | 5131864 | 1.94 | - | - | - | - | - |
| 3. | ACACIA PARTNERS, LP | 3780000 | 1.43 | - | - | - | - | - |
| 4. | TREE LINE ASIA MASTER FUND (SINGAPORE) PTE LTD | 2890000 | 1.09 | - | - | 1 | - | - |
| | Total | 2,05,72,875 | 7.78 | - | - | • | - | - |

(I)(c) (ii) Statement showing holding of securities (including shares, warrants, convertible securities) of persons (together with PAC) belonging to the category "Public" and holding more than 5% of the total number of shares of the company

| Sr. No. | Name(s) of the shareholder(s) and the Persons Acting in Concert (PAC) with them | shares | Shares as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} | | | | convertible urities | Total shares (including underlying shares assuming full conversion of |
|---------|---|--------|--|--------------------|---|---------------------------------------|---|---|
| | | | | Number of warrants | As a % total number of warrants of the same class | Number of convertible securities held | % w.e.t total number of convertible securities of the same class | warrants and convertible securities) as a % of diluted share capital |
| | NIL | - | - | - | - | - | - | - |
| | Total: | - | - | - | - | - | - | - |

SHAREHOLDING PATTERN IN COMPLIANCE WITH CLAUSE 35 OF THE LISTING AGREEMENT AS ON 31ST DECEMBER 2013 (I)(d) Statement showing details of locked-in shares

| Sr. No. | Name of the shareholder | shares | Locked-in shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} | Group / Public |
|---------|-------------------------|--------|--|----------------|
| | NIL | NIL | NIL | NIL |
| | Total: | - | - | |

(II)(a) Statement showing details of Depository Receipts (DRs)

| Sr. No. | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | Number of | Number of | shares | Shares | underlying |
|---------|---|-------------|----------------|----------|-------------|--------------|
| | | outstanding | underlying out | standing | outstandi | ng DRs as |
| | | DRs | DRs | | a percent | age of total |
| | | | | | number | of shares |
| | | | | | {i.e., Gr | and Total |
| | | | | | (A)+(B)+(| C) indicated |
| | | | | | in Statem | nent at para |
| | | | | | (I)(a) abov | ve} |
| | NIL | NIL | NIL | • | | NIL |

(II)(b) Statement showing Holding of Depository Receipts (DRs), where underlying shares held by 'promoter / promoter group' are in excess of 1% of the total number of shares

| Sr. No. | | outstanding | underlying s, DRs | outstanding | Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} |
|---------|-----|-------------|----------------------|-------------|---|
| | NIL | NIL | 1 | NIL | NIL |

SHAREHOLDING PATTERN IN COMPLIANCE WITH CLAUSE 35 OF THE LISTING AGREEMENT AS ON 31ST DECEMBER 2013 (III) (a) Statement showing the voting pattern of shareholders, if more than one class of shares/securities is issued by the issuer.

Description of Voting Right for each class of Securities

Class X:

Class Y:

--Not Applicable--

Class Z:

| Categ ory Code | Category of shareholder | | of Voting Rig class of sec | | Total Voting Rights (III+IV+V) | Total Voting Rights i.e (VI) | | |
|----------------------|--|---------|-------------------------------|--------------|--------------------------------------|--|-------------------|--|
| Couc | | Class X | Class Y | Class Z | | | As a % of (A+B+C) | |
| (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | |
| (A) | Promoter and Promoter Group | | | | | | | |
| (1) | Indian | | | | | | | |
| (a) | Individuals/ Hindu Undivided Family | | | | | | | |
| (b) | Central Government/ State Government(s) | | | | | | | |
| (c) | Bodies Corporate | | | | | | | |
| (d) | Financial Institutions/ Banks | | | | | | 1 | |
| (e) | Any Other (specify) | | | | | | | |
| | Sub-Total (A)(1) | | | | | | | |
| (2) | Foreign | | | | | | | |
| (a) | Individuals (Non-Resident Individuals/ | | | | | | | |
| | Foreign Individuals) | | | | | | | |
| (b) | Bodies Corporate | | | | | | | |
| (c) | Institutions | | | | | | | |
| (d) | Any Other (specify) | | | | | | | |
| | Sub-Total (A)(2) | | | | | 7 | | |
| | Total Shareholding of Promoter and | | | | | () | | |
| | Promoter Group (A)= (A)(1)+(A)(2) | | | | V | | | |
| (B) | Public shareholding | | | | | | | |
| (1) | Institutions | | | | . 66 | | | |
| ` ' | Mutual Funds/UTI | | | | 7/2 | | | |
| . , | Financial Institutions/ Banks | | | | | | | |
| . , | Central Government/ State Government(s) | | | | 9 | | | |
| (d) | Venture Capital Funds | | | 1 | | | | |
| | Insurance Companies | | | × | <u></u> | | | |
| . , | Foreign Institutional Investors | | | (| 5 | | | |
| | Foreign Venture Capital Investors | | | 40 | | | | |
| | Any Other (specify) | | | | | | | |
| () | Sub-Total (B)(1) | | | A Y | | | | |
| (2) | Non-institutions | | | , | | | | |
| ` ' | Bodies Corporate | | | - | | | | |
| . , | Individuals - | | + | | | | + | |
| (6) | iii. Individual shareholders holding nominal | | - | | | | | |
| | share capital up to Rs. 1 lakh. | | | | | | | |
| | iv. Individual shareholders holding nominal share capital in excess of Rs. 1 lakh. | | | | | | | |
| (c) | Any Other (specify) | • | | | | | | |
| | Sub-Total (B)(2) | | | | | | | |
| | Total Public Shareholding | | | | | | | |
| | (B)= (B)(1)+(B)(2) | | | | | | | |
| | TOTAL (A)+(B) | | | | | | | |
| (C) | Shares held by Custodians and against | | | | | | | |
| | which Depository Receipts have been issued | | | | | | | |
| | GRAND TOTAL (A)+(B)+(C) | | | | | | | |